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SUBMIT

Robert Smith
Senior Intelligence Analyst/Manager

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

PERSONAL STATEMENT

Mission-driven Intelligence Analyst with four years of experience and expertise in conducting all-source intelligence analysis, specialized reconnaissance, Information Operations (IO), and security patrol to directly support military personnel and government employees. Skilled in applying advanced intelligence competencies to identify, assess, interpret, and report potential threats.

WORK EXPERIENCE

Senior Intelligence Analyst/Manager
Information Operations Command - August 2012 - 2020

Responsibilities:

- Established 35F Intelligence Support to Information Operations (IS2IO) training and Information Operations Capabilities, Application and Planning Course (IOCAP), resulting in enhanced and increased analytical skills and intelligence support.
- Served as subject matter expert in military operations, employment tactics, military doctrine and strategy, military-industrial infrastructure, intelligence research, analysis, and production of integrated assessments.
- Performed tactical reconnaissance, roving patrols, and logistical maneuvers of equipment before, during, and after operations over varied terrain by ground, rail, air, and vessel.
- Researched and analyzed intelligence and open source data, delivering recommendations to government personnel about potential threats and persons of interest.
- Oversaw all multi Nation Combined Intelligence Operations and analyzed enemy capabilities and intentions.
- Responsible for Security and Training Awareness Program.
- Developed and disseminated security directives, policies and procedures.

Senior Intelligence Analyst
Delta Corporation - 2010 - 2012

Responsibilities:

- Process and disseminate intelligence packages from Operation Iraqi Freedom, Operation Enduring Freedom, and the Afghanistan/Pakistan Task force .
- Process highly classified messages and reports disseminating to five different networks.
- Ensure dissemination at appropriate classification levels by applying multiple classification requirements.
- Coordinated dissemination using SFTP, and SIPR systems.
- Senior Analyst for the International Security Assistance Force (ISAF) in support of Operation Enduring Freedom Daily Intelligence summary editor for .
- Intelligence support to Gov.

SKILLS

All-Source Intelligence, Information Operations, Research And Analysis, Leadership, Data Collection, Threat Assessment, Target Assessment, Microsoft Office, Arcgis, Inter-Agency Collaboration, Analyst Notebook, Multi-Media Messaging, CI/HUMINT, Logistics, Logistics, Logistics Management.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading
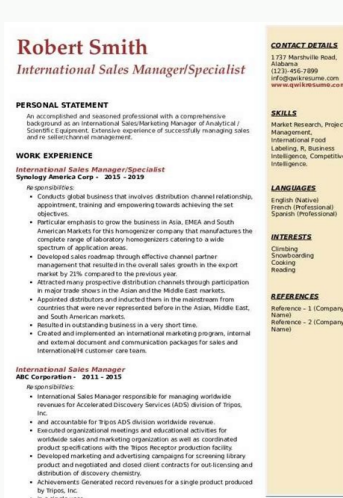
REFERENCES

Reference – 1 (Company Name)
Reference – 2 (Company Name)

Federal Criminal Law Outline

I. **Federal Criminal Law Generally**

   a. Authority for Federal Criminal Law

      i. Constitution – Article I, Section 8 (Enumerated Powers of Congress)

         1. All authority to create federal criminal laws must stem from one of the enumerated powers given to Congress in this section.

      ii. Common Law

         1. Law making by the courts is not allowed under the Constitution. Thus, it is accurate to say that there is no such thing as a federal Common Law Crime.

         2. The Common Law is simply used as a interpretive tool in understanding federal statutes and constitutional issues

      iii. Federalism

         1. Tenth Amendment to the Constitution → Reserves all powers not expressly delegated to the federal legislature in Article I, Section 8 to the States.

         2. Again, MUST keep in mind that ANY federal criminal law must stem from one of the enumerated powers in Article I, Section 8. Often, this might be a tenuous connection, but the arguments must still be made (see Commerce Clause discussion below).

      i. Direct Federal Crimes

         1. Exist to protect a DIRECT FEDERAL INTEREST.

         2. These are crimes where you can clearly identify a threat or injury to the federal government. For example, laws against counterfeiting money.

      ii. Auxiliary Federal Crimes

         1. States have the authority to criminalize acts in order to protect private citizens from each other.

         2. Auxiliary federal crimes encroach on these state laws.

         3. Best examples are the federal laws that have been passed under the Commerce Clause.

Marketing & Sales Timeline

Response	Qualifying	Qualified Opportunity	Business Needs	Technical Needs	Executive Win	Signed Contract

30 days — A suspect, prospect or customer has responded to a campaign or voluntarily provided contact information.

30 days — Responded to a campaign or voluntarily provided contact information. Demographic, behavioral and / or psychographic information fits the target account profile

30 days — Telequalification has taken place via a business development rep or an inside or direct sales rep has confirmed a fit, based on predefined criteria (BANT or other).

60 days — Met with senior executives, identified high level business drivers (compelling events) with and associated timeline, milestones, decision-making process and knowledge of competitors.

60 days — Proof points have been identified and agreed to, confirmation of actions at completion of POC, proof points have been proven and ROI understood and confirmed.

30 days — An executive agreement within the spirit of the business terms that has been mutually agreed to, a close plan, and a timeline.

30 days — A contract is signed and it has completed the legal review process. Depending upon the size of the company and the volume of contracts, it might take legal a month to negotiate the terms and conditions to generate a final, signed contract.

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The scope of analysis within the business needs to be clear before you move on to the next steps. Where do they live in the broader organizational chart? These can be internal metrics compared to past performance benchmarks, as well as external metrics. Now that you have chosen a sponsor for this initiative, you can evaluate BI platforms to find a good fit for your plan. Traditionally, BI platforms import data from a data warehouse. Organizations who value data in every department appoint a Chief Data Officer to sponsor the BI initiative. For more information, see Tableau Use Cases and Data Sources in Tableau Blueprint. Identify which metrics and reports would be the highest priority for your companyçÂÂs leadership. Enable your stakeholders, BI team, and IT to give each other feedback as the project progresses. Get them involved early and interview them. 2. In doing so, you can bring in presentations and other visuals that can further add to the discussion.Internal Communication StrategiesIf communications are lacking internally, it may behoove you to work on an internal communications plan with your team. With modern BI, you can analyze data from multiple sources. When you have launched your BI platform, and itçÂÂs working as expected, generate some valuable, visible reports to share with your sponsor. These are some of the roles and responsibilities for the BI project team: An IT service owner or analytics director to manage the software platform An enterprise architect who integrates the platform with the existing data architecture A site administrator to organize the content, and create user groups and permissions A data steward to put the data in context and document processes and procedures for using the platform But these arenÂÂÂt all the people involved in the project. CC0/Free-Photos/Pixabay When good communication occurs in the workplace, it helps staff members feel like theyçÂÂre a respected of the team. Decide how you want to integrate BI to support company objectives. With Bi Moderno, it is possible to bring the not reliable data in an environment governed and safe for analysis. Decide to whom the BI team reports and which format it is for these reports. The CDO or other executive sponsor needs to consider the support and training necessary for the distribution and consider how to climb this platform to the entire company. Get ready to adapt your BI road map when necessary. For more information, see the Team of Tableau Project Roles and Responsibility in Tableau Blueprint. However, to obtain the platform running and correctly, you will need this interfunctional team to implement the BI plan. However, because the notes and documentation can take place, can be better to conduct sessions in a meeting room or in a meeting room. However, they often should communicate with the BI team on their progress, using an agile or traditional management plan of the project with an incorporated feedback loop. Other information on issues are you using corporate intelligence to understand and predict financial benefits, human resources, supply chain or inventory changes? You will also need a management committee and an executive sponsor to ensure that the project complies with its deadlines. Company intelligence is beneficial when it is proactive. It is possible to do it by analyzing the cases of study of competitors, blogs, articles, videos, etc. But it is necessary to determine how this works in the daily operations of your company and which users uses. Choose your BI platform a Bi software platform can do a lot, but it's not all your BI strategy. Many platforms share common functionalities, and should be classified on a scale of importance for the following Access to relevant data and view of relevant content Interactivity with data within a visual interface Ability to immerse yourself deeper in data and discover new insights on your Promote new insights to aThe environment in a bottom-up approach collaborates with others on data analysis and the sharing of the analysis displayed for more information, see the evaluation of a modern BI platform. BI also requires financial data, but this does not mean that it is only the concern of the financial department. Once the scope of the analysis is clear, you have to choose what you want to measure within such data. Immerse yourself even deeper in the strategy and review these steps of the analysis strategy in the tableau model. The BI team must examine stakeholders and consumers of information to see which data sources need for analysis before deploying the BI platform. Send periodic newsletters containing employees as well as specific company information on a weekly or biweekly basis. Customer communication strategies when customers are at the core of the company, communication must be the priority. This initiative will bring reliable and relevant data into the hands of employees so that they can make informed decisions every day. 7. After defining the operational definition of business intelligence, you should decide which divisions of your company include before. For more information, see roles and responsibilities of executive sponsors in the tableau model. HelloFresh has created an automated reporting of campaign results, saving hundreds of hours of analysis. Breaks implementation in stages with a feedback cycle integrated into the plan. Once you decide who will be your BI sponsor and which platform to use for analysis, the next step is to identify and involve the main stakeholders. After you define your business intelligence scope, you will probably realize how great a project will implement BI. You want the partsare able to access and work with data, but also to ensure that data is safe. BI tools allow organizations to monitor competitors' performance, market changes and customer behavior changes. Prepare your dataCorporate intelligence must have clear data sources to perform accurate analysis. Before distributing business intelligence software, you need to decide what BI means for your organization. Whenever there is a program change, update the calendar applications of all. We spread between two types of data: reliable and unreliable. These are the data you probably used in previous business analysis. Competitive analysis is becoming a crucial part of corporate intelligence. Finally, working with IT to decide security permits for BI stakeholders. Select the social platform: Clear your BI strategy needs to align first with your business goals and your vision. Chipotle has created a unified view of their restaurant locations to compare performance with each other. These meetings help all present to be objectively heard, especially when developing business strategies or business pricing strategies need to occur. Untrustworthy data is information such as email, customer conversations, business processes, images, news, commercial magazines, etc. 6. With corporate intelligence, data can lead transformation into your organization. 3. 1. Before you start, you need participation and alignment on the BI vision in the company. Here are the things you should consider when creating a BI roadmap: Keep track of milestones and dependencies as when your data warehouse will be ready Keep an eye on the future and adapt your roadmap when necessary Be proactive, non-reactive Decide when your platform will be launched and when your data warehouse will be ready for your BI initiative. You can start this transformation now following our Blueprint. Taking these steps not only helps to establishtrust with your customer base, but also develop brand recognition for your company as well. always talks to your customers about how you can serve better, ways in which they can experience better satisfaction, and how they believe that things could improve. forCoca-Cola has created personalized dashboard for customer service specialists. For more information, see Tableau Content Consumer Roles in Blueprint tableau. Identify the key stakeholders and involve them business intelligence can include software, but this does not mean that it is only an IT project. Now you need to identify your people's resources to implement your strategy. Use internal communication tools such as email, newsletters and calendar applications to send communications, updates and agendas relevant to the team. Bi platforms ensure that reports and dashboard are accessible and accessible to non-analyzes (known as self-service business intelligence). The implementation of the BI software platform will be a project within the global strategy. For more information, see Tableau monitoring in Blueprint tableau. You should bring a representative from each team affected by your BI plan. Are you analyzing a combination of these or something completely? It is also possible to add a customer feedback box in the central area of your business where customers visit more. Whenever someone is moving in the ranks or transferring to a different department, send congratulatory e-mails. Demonstrate to your sponsor, and therefore to the company, that your strategy is working. 4. Before distributing, establish the reporting structure for the BI team. Your IT department will be strongly involved in this aspect and can have its own ideas for the distribution of the BI tool. Keep your sponsor updated on your progress. Use this information to customize your BI field. Field of application.

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